

HomeTime

Instant accommodation for travelers in transit.

HomeTime is the mobile app that connects travelers in transit with short-stay rooms (1–2h) around train stations and airports — with AI ticket verification, secure payment, and real-time delay alerts.

Confidential — June 2026

THE PROBLEM

Millions of travelers wait, exhausted, with nowhere to rest

- 4.7B+ air passengers per year — 30% transit through hubs with 2h+ layovers.
- Crowded stations and airports, no affordable short-stay options.
- Specific safety issues for women traveling alone at night.
- Hotels around hubs remain half-empty off-peak.

THE SOLUTION

A roof, in minutes.

- Geolocated search around the transit point.
- One-tap booking with secure payment.
- AI (OCR) ticket verification — instant trust.
- Real-time delay tracking and proactive alerts.

MARKET

A €42B global opportunity

- TAM: €42B — short-stay accommodation near transit hubs worldwide.
- SAM: €6.8B — EU + key international hubs.
- SOM (Y5): €120M — 35 priority cities, 4% share.

BUSINESS MODEL

Two-sided marketplace, 18% take rate

- 15% commission on each booking + 3% service fee from travelers.
- Premium subscription for hosts (advanced analytics, priority placement).
- Verified-partner program with airports, train stations and hotel groups.

TRACTION & PROJECTIONS

From 0 to €18M ARR in 5 years

- Y1: €0.3M revenue — Paris + Kuala Lumpur pilot.
- Y3: €4.2M revenue — 12 cities, 180k bookings/year.
- Y5: €18M revenue — 35 cities, EBITDA positive.

UNIT ECONOMICS

Healthy margins from day one

- Average booking value: €38 · Take rate: 18% · Contribution margin: 62%.
- CAC: €11 · LTV: €124 · LTV/CAC: 11.3x · Payback: 4 months.

FUNDING

€150k seed round to launch

- Product (40%) — finalize the iOS / Android apps, AI verification.
- Growth (35%) — Paris + Kuala Lumpur launch, host acquisition.
- Team (20%) — 2 engineers, 1 ops.
- Legal & compliance (5%) — RGPD, host insurance, terms.

RETURNS

Targeting a 12x return at Series A

- Seed valuation: €1.2M post-money.
- Series A target: €14M post-money (Q4 2027).
- Exit horizon: 5–7 years — strategic acquisition (booking platforms, hotel groups).

TEAM

Travel, product and engineering founders

Built by a small team obsessed with travel UX, with prior experience at hospitality and mobility startups.

CONTACT

Let's talk

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